

# Wildsight

## Comparative Income Statement

	Actual 02/01/2018 to 01/31/2019	Actual 02/01/2019 to 01/31/2020	Percent
<b>REVENUE</b>			
<b>Other Revenue</b>			
Rental Income (Office)	6,564.20	6,050.00	8.50
EcoGarden	1,907.36	1,344.99	41.81
Fundraising	1,864.55	240.00	676.90
Sched A-Donations through Regi...	12,130.60	2,527.98	379.85
Donations to Office	50.00	500.00	-90.00
Interest Income	38.83	24.10	61.12
<b>Total Other Revenue</b>	<b>22,555.54</b>	<b>10,687.07</b>	<b>111.05</b>
<b>Direct Public Grants</b>			
Corporate and Business Grants	5,170.20	14,315.33	-63.88
Foundation and Trust Grants	7,225.00	4,887.50	47.83
<b>Total Direct Public Grants</b>	<b>12,395.20</b>	<b>19,202.83</b>	<b>-35.45</b>
<b>Direct Public Support</b>			
Corporate Donations	10,247.14	150.00	6,731.43
<b>Total Direct Public Support</b>	<b>10,247.14</b>	<b>150.00</b>	<b>6,731.43</b>
<b>Government Grants</b>			
Federal Grants	2,682.00	2,008.25	33.55
Provincial Grants	43,969.60	0.00	0.00
Local Government Grants	8,097.40	2,775.00	191.80
<b>Total Government Grants</b>	<b>54,749.00</b>	<b>4,783.25</b>	<b>1,044.60</b>
<b>Event Sales</b>			
Event Sales - Other	5,782.36	7,995.89	-27.68
<b>Total Event Sales</b>	<b>5,782.36</b>	<b>7,995.89</b>	<b>-27.68</b>
<b>Program Income</b>			
15% Commission Fees	4,087.50	1,575.00	159.52
Rentals-Tool Share/Apple Press	261.00	222.75	17.17
Wild Nature Tours	3,216.00	910.00	253.41
<b>Total Program Income</b>	<b>7,564.50</b>	<b>2,707.75</b>	<b>179.36</b>
<b>TOTAL REVENUE</b>	<b>113,293.74</b>	<b>45,526.79</b>	<b>148.85</b>
<b>EXPENSE</b>			
<b>Other Expenses</b>			
Bursaries and Scholarships	200.00	700.00	-71.43
<b>Total Other Expenses</b>	<b>200.00</b>	<b>700.00</b>	<b>-71.43</b>
<b>Cost of Goods Sold</b>			
Outside Contract Services	64,872.29	25,426.22	155.14
<b>Total Cost of Goods Sold</b>	<b>64,872.29</b>	<b>25,426.22</b>	<b>155.14</b>
<b>Payroll Expenses</b>			
Wages & Salaries	3,094.00	2,129.40	45.30
EI Expense	71.90	48.30	48.86
WCB Expense	12.59	84.68	-85.13
<b>Total Payroll Expense</b>	<b>3,178.49</b>	<b>2,262.38</b>	<b>40.49</b>
<b>Operations</b>			
Advertising Expense	1,093.31	209.21	422.59
Bookkeeping Expense	1,565.39	1,549.72	1.01
Admin Support	12.52	0.00	0.00
Business Registration and Licen...	406.45	0.00	0.00

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Donations	60.00	0.00	0.00
Events Expense	9,583.80	9,678.81	-0.98
Amortization Expense	818.19	0.00	0.00
Insurance- General Liability	0.00	678.00	-100.00
Insurance- Office Contents	424.03	0.00	0.00
Interest & Bank Charges	126.59	119.89	5.59
Office Supplies	984.54	733.91	34.15
Postage, Mailing Service	3.15	9.51	-66.88
Memberships and Dues	1,163.76	327.00	255.89
Printing and Copying	631.69	644.61	-2.00
Facilities Rent, parking, utilities	11,726.15	11,720.43	0.05
Supplies	4,120.58	985.02	318.32
Telephone, Telecommunications	1,936.54	2,085.63	-7.15
Travel & Entertainment	176.90	0.00	0.00
<b>Total Operations</b>	<u>34,833.59</u>	<u>28,741.74</u>	21.20
<b>TOTAL EXPENSE</b>	<u>103,084.37</u>	<u>57,130.34</u>	80.44
<b>NET INCOME</b>	<u><u>10,209.37</u></u>	<u><u>-11,603.55</u></u>	-187.98